

CILEX Level 6 Single Subject Certificate/CILEX Level 6 Professional Higher Diploma in Law and Practice/CILEX Level 6 Graduate Fast-Track Diploma

Unit 16 – The Practice of Company and Partnership Law

Case study materials

June 2023

Information for candidates

- You should familiarise yourself with these case study materials before the examination, taking time to consider the themes raised in the materials.
- You should consider the way in which your knowledge and understanding relate to these materials.
- In the examination, you will be presented with a set of questions which will relate to these materials.
- You may discuss these materials with your tutor(s).

Instructions and information to candidates during the examination

- You are allowed to take your own clean/unannotated copy of this document into the examination. Alternatively, you can access the electronic version of this document in the examination.
- You can use your own unmarked copy of the following designated statute book Blackstone's Statutes on Company Law 26th edition, Derek French, Oxford University Press, 2022.
- You must comply with the CILEX Exam Regulations Online Exams at Accredited Centres/CILEX Exam Regulations Online Exams with Remote Invigilation.

CASE STUDY MATERIALS ADVANCE INSTRUCTIONS TO CANDIDATES

You are a trainee lawyer working in the Corporate Department of Kempstons LLP, Solicitors, The Manor House, Bedford, MK42 7AB. You arrive at work to find the following memorandum from your supervising partner, Jasprit Kaur, awaiting your attention.

KEMPSTONS LLP INTERNAL MEMORANDUM

To: Trainee Lawyer

- From: Jasprit Kaur
- Date: [Today's date]

Matters: Various

I have four matters I would like you to assist me with. I set out some background information below.

1. Anna and Carla Bharrett trading as Smoothie Does It

I received a call from Anna Bharrett yesterday, a new client of the firm. I have attached an Attendance Note recording the contents of our call at **Document 1**. I would like to meet with Anna in a few weeks. Please review **Document 1** in preparation for that meeting.

2. Maximum Limited

Maximum Limited ('Maximum') has been a client of ours for a while now. Arun, the MD and Chair of Maximum, has contacted me on behalf of the board to assist Maximum with several matters.

Dipesh, Henry and Arun met at art college in 2012, where Dipesh and Henry studied art, and Arun studied photography.

After completing their studies, they each worked for several years before deciding to set up their own art and photography business in 2018, which they called Maximum Limited.

Initially they bought and refurbished second-hand digital cameras for resale, which provided a reasonable profit and enabled them to grow and set up a studio. They now run interactive art workshops and carry out photoshoots from a small workshop, which they lease.

There is an email from Arun at **Document 2**, with more information about the company, and I have attached the results of a company search at **Document 3**.

CASE STUDY MATERIALS

3. Tiwa Soyinka

Tiwa Soyinka is a new client of ours; she and Rosa Esposito run a small business together called Priceless Pooch, providing dog walking and dog-sitting facilities, which they started in January 2022.

Tiwa has become increasingly unhappy with Rosa's contribution to the business. Rosa told Tiwa that she can only work 1.5 days per week now and that she thinks their business should be expanded. Tiwa suspects that Rosa has been walking other dogs and dog sitting (outside of the partnership business) using the equipment owned by the partnership and using the name Priceless Pooch.

I asked Tiwa if they have a partnership agreement and she said that they do not but there is an email sent from Rosa to Tiwa which sets out some of the terms that they agreed initially. A copy of the email is at **Document 4**.

4. Opus Limited

Yasmine Angevine emailed me earlier this week. She would like a meeting with me as soon as possible and I would like you to join us. She is a director of our client Opus Limited ('Opus'), which is a renewable energy company incorporated in 2015, operating in Biggleswade, near Bedford.

Opus has two core areas of business within the company. Its solar division (Opus Solar) specialises in designing, installing and maintaining solar panel systems on the roofs of commercial premises. Opus' wind power division (Opus Wind) operates six onshore wind farms in North Wales.

Opus has three other directors. All the directors are also shareholders. They each own an equal number of Ordinary Shares.

Please read Yasmine's email, **Document 5**, from which you will see that, among other things, they are having issues with a customer called Extreme Limited (Extreme) so I asked Gabriella in the company secretarial team to complete a company search of Extreme. This can be found at **Document 6**.

Please familiarise yourself with these documents in preparation for our meeting with Yasmine.

CASE STUDY MATERIALS

You will find the following documents attached to this memorandum.

DOCUMENT 1: Attendance Note, relating to telephone call from Anna Bharrett (File: Anna and Carla Bharrett trading as Smoothie Does It)

DOCUMENT 2: Email from Arun Dattani (File: Maximum Limited)

DOCUMENT 3: Company Search Report – Maximum Limited (File: Maximum Limited)

DOCUMENT 4: Email from Rosa Esposito to Tiwa Soyinka (File: Tiwa Soyinka)

DOCUMENT 5: Email from Yasmine Angevine (File: Opus Limited)

DOCUMENT 6: Company Search Report – Extreme Limited (File: Opus Limited)

ATTENDANCE NOTE

Date: [Yesterday's date]

Client: Anna and Carla trading as Smoothie Does It

File No: KLPP/0885765

Matter: New Matter

Telephone conversation with Anna Bharrett

Anna Bharrett and her wife Carla are new clients of the firm, they have developed a business in which they manufacture and supply natural fruit juices, smoothies and non-carbonated drinks using organic ingredients.

They founded the business about five years ago, when they saw the potential for high-quality fruitbased drinks that tap into the healthy lifestyle market. They currently sell their products to two local spas and one national health club but have recently been awarded a contract to supply local children's nurseries.

The health food sector has been growing because of the Covid-19 pandemic. However, because of the current recession, people are spending less on leisure activities such as spa breaks and spa days as they have less disposable income. Profit margins are currently lower than previously but sales of their products at health clubs are high. Anna and Carla hope the new contract to supply local nurseries will boost profits.

To date, they have been operating from their extensive outbuilding at their home in Newton, but they are outgrowing it and have been looking for other business premises. Anna and Carla currently have no employees. However, they will need more help to fulfil the new contract. Carla has a friend from university who has a degree in children's health and nutrition, and she has shown an interest in working for, or potentially investing in, the business.

Anna and Carla have also discussed the possibility of a obtaining a bank loan and think this might be an alternative to someone else investing in the business but are not sure.

They have no documents setting out the terms of their business or their business relationship.

EMAIL

To: Jasprit.Kaur@KLLP.com

From: Arun.Dattani@maximum.co.uk

Date: [One week ago]

Subject: Potential Growth

Dear Jasprit

I hope all is well with you.

As you know, Maximum has grown quickly over the past couple of years and we now have lots of customers for both the art workshop and the photography studio. However, we are struggling to meet the needs of our customers with only one workspace and one photographer. We have decided to find additional premises, which will be used solely as a photography studio and to employ another photographer.

Emma Chow is a relation of Henry's. She also studied photography and has some good connections within the industry. We recently met at a fashion exhibition and discussed her future. She is looking to leave her current job and go into business for herself but is a little reluctant to set up a business on her own.

Also, Dipesh has identified an excellent building close to us that would be perfect as a photography studio. The landlord is looking for a new tenant to take over the lease from the beginning of August, which would be perfect timing for us, providing we can raise sufficient finance in time.

Emma would like to meet with us to discuss the options available if she decided that she would like to join us but we would like to meet with you first to discuss our plans.

Kind regards

Arun

COMPANY SEARCH

Name of Company			Maximum Limited						
Company Number			1125745						
Company Type			Private company limited by shares						
Date of Incorporation			7 May 2018						
Previous Names			None						
Registered Office			15 Jenna Way, Brinklow, Milton Keynes, MK10 1AD						
Accounting Reference Date			30 September						
Accounts			Last filed		Next due for period to		Overdue		
			N/A		30 September 2022		N/A		
Current Directo	rs		Directors		Se	ecretary			
and Secretary			Dipesh Kumar		Arun Datt				
-			Henry Eaton						
			Arun Dattani						
Share Capital			Issued		Class		Amount paid up		
		£60,000	Ordinary		£1	£1 per share			
Shareholders	Shareholders		Name		Class		No. of shares		
		Dipesh Kumar		Ordinary £1		20,000			
			Henry Eaton		Ordinary £1		20,000		
		Arun Dattani	Ordinary £1		20,000				
		Undi	scharged Mortgag	ges o	r Charges				
Chargee	Date of		mount Secured	Description of Charge (including assets secured and whether there is a negative pledge)					
-	Charge								
None				Non	e				
		Ν	/lemorandum of A	ssoc	iation				
Standard, unam	ended								
			Articles of Asso	ciatio	on				
Model Articles f shares.	or private comp	anie	s limited by						
Unusual documents					Yes/No		(Include copies)		
Appointment of receiver/administrator/winding-up order					NO				
Report completed by:					CoSec	Date	: [Today's date]		

EMAIL

To: Tiwa.soyinka@yahoo.co.uk

From: RosaE89@gamil.com

Date: 1 January 2022

Subject: Our new business!!!!!!!

Dear Tiwa

I am so excited about our new adventure!!

I thought it would be a good idea to put down in writing what we agreed and as far as I remember it is just this:

- we will each contribute £500 by way of initial capital to start the business and buy supplies
- we will market the business utilising free social media sites
- we will both work three days per week in the business
- all profits and losses will be shared equally
- all purchases in excess of £250 must be agreed in advance by both of us.

Let me know if you remember anything else or if there is anything else you think we should record.

Best wishes

Rosa

EMAIL

To: Jasprit.Kaur@KLLP.com

From: yasmine@opus.co.uk

Date: [One week ago]

Subject: Concerns about Opus

Dear Jasprit

I am quite concerned about a few things to do with Opus and would really appreciate a meeting with you as soon as possible to discuss the issues.

Opus was very profitable until the past two years. Opus Wind has continued to perform well but Opus Solar has struggled to remain profitable. The board believe this is primarily due to a change in government policy, which has reduced subsidies available for solar projects.

I am concerned about the financial position of Opus and whether I need to take action to reduce costs and increase profits.

As you know, I am a chartered accountant and I have worked for 15 years in the renewable energy sector, so I do have considerable experience in this sector. I have suggested to the board that we should close Opus Solar or reduce its size but no steps have been taken to action this. I am particularly concerned as Opus is due to pay its main creditor, Thread Bank plc, the next instalment of its loan repayment in three months' time.

It looks like Opus will not be able to make this repayment to the bank unless profits significantly increase over the next three months. However, Opus is currently pitching for a lucrative contract to install solar panels on the roofs of a national chain of hotels. Winning the contract would significantly improve Opus' financial position.

Also, one of our major customers, Extreme, has not paid Opus the final instalment for a major installation of solar panels, completed in May 2023, even though I have sent invoices and chased several times for payment.

I have heard that Extreme is in severe financial difficulties and was unable to pay last month's wages to its employees.

Kind regards

Yasmine

Company Search

Name of Company		Extreme Lin	Extreme Limited						
Company Number		1456786	1456786						
Company Type		Private com	Private company limited by shares						
Date of Incorporation		8 July 2012	8 July 2012						
Previous Names		None	None						
Registered Office		14 Willow D	14 Willow Drive, Semester Park, Biggleswade, SG18 7YT						
Accounting Refe	30 June	30 June							
Accounts		Last file	Last filed		or period	Overdue			
		N/A	30 June 2022			N/A			
Current Directors		Directors	Directors		Secretary	1			
and Secretary		Lilian Kofi	Lilian Kofi		Lilian Kof	ï			
			Terrence Alters						
Share Capital		Issue	Issued		ass	Amount paid up			
		£20,0	£20,000		ary £1	£1 per share			
Shareholders	Shareholders		Name		ass	No. of shares			
		Lilian Kofi	Lilian Kofi		y£1	10,000			
		Terrence Alt	Terrence Alters		y£1	10,000			
	U	ndischarged Mo	rtgages	or Charges					
Chargee	Date of Charge	Amount Secured	Description of Charge (including assets secured and whether there is a negative pledge)						
			_						
Wootton	15 August	£250,000	Fix	Fixed and floating charge over all assets,					
Bank plc	2021		including premises in favour of Wootton Ba			ur of Wootton Bank			
				plc					
		Memorandum	ot Asso	ciation					
Standard, unam	lended			•					
		Articles of	Associat	lion					
shares, unamen									
Unusual documents				Yes/No		(Include copies)			
Appointment of receiver/administrator/winding-up order				No					
Report completed by:			CoSec Date		e: Today's date				

End of the case study materials

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